



## Company Announcement

### Escorts Agri Machinery sold 4,114 tractors in December 2019

**Faridabad, January 1<sup>st</sup>, 2020:** Escorts Ltd Agri Machinery Segment (EAM) in December 2019 sold 4,114 tractors against 4,598 tractors sold in December 2018.

Domestic tractor sales in December 2019 at 3,806 tractors against 4,212 tractors in December 2018. Export for the month of December 2019 at 308 tractors against 386 tractors sold in December 2018.

Sales figure are as follows:

| Particulars  | December     |              |               | Q3 Ended December |               |              | YTD (9M)      |               |              |
|--------------|--------------|--------------|---------------|-------------------|---------------|--------------|---------------|---------------|--------------|
|              | FY20         | FY19         | % Change      | FY20              | FY19          | % Change     | FY20          | FY19          | % Change     |
| Domestic     | 3,806        | 4,212        | -9.6%         | 24,219            | 24,720        | -2.0%        | 63,130        | 69,212        | -8.8%        |
| Export       | 308          | 386          | -20.2%        | 890               | 1,023         | -13.0%       | 2,780         | 2,064         | 34.7%        |
| <b>Total</b> | <b>4,114</b> | <b>4,598</b> | <b>-10.5%</b> | <b>25,109</b>     | <b>25,743</b> | <b>-2.5%</b> | <b>65,910</b> | <b>71,276</b> | <b>-7.5%</b> |

\*From October 2018 onwards, sales to Nepal and Bhutan has been included in export.

### About Escorts Limited:

*Escorts Ltd is one of India's leading engineering conglomerates with over six decades of experience. It has helped accelerate India's socio-economic development through its presence across the high growth sectors of Agri-machinery, construction & material handling equipment and railway equipment. The company has diversified business in to three different segments. Escorts Agri Machinery (EAM), Escorts Construction Equipment (ECE) & Railway Equipment Division (RED).*

*The company is committed to excellence in engineering, innovation in products, development of market-relevant technologies and the highest of cost efficiencies to create value for its customers and shareholders.*

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